



It's Your Business

Serving the Greater Maple Valley – Black Diamond Business Community
June 2010

Board of Directors

President: Kevin Kalberg
Claffey's Painting
Mold Solutions NW
425.888.3634
Kevin@claffeys.com

Vice President: Sandi Sutton
Interim Treasurer
All Service Plumbing &
Contracting, Inc.
425.432.5334
sandi@allserviceplumbing.com

President-Elect Karen Crowe
EnviroSpect Northwest
Pinnacle Home Inspections, LLC
425.749.0491
kcrowe@envirospectnw.com

Director: Shane Davies
Windermere Real Estate
Maple Valley, Inc
425.569.6900
myagent@windermere.com

Director: Jim Flynn
Flynn Development
206.948.0168
flynn@vircom.net

Director: Jack Emmons
John L. Scott, Maple Valley
425.432.7007
jackemmons@johnlscott.com

Director: Doug Corbin
Puget Sound Energy
253-395-6867
douglas.corbin@pse.com

Director: Kevin Patterson
Tahoma School District
425.413.3409
kpatters@tahoma.wednet.edu

Past President: Bill Woodcock
W Real Estate Services
425.652.2170
william@wreservices.com

Executive Director
Sue VanRuff
425.432.0222
suevanruff@maplevalleychamber.org

Office Manager
Susie Davies
425.432.0222
susie@maplevalleychamber.org

General Membership Luncheon
Wednesday, June 16th, 11:30 AM-1:00 PM
◆◆Lake Wilderness Lodge◆◆
22500 SE 248th Street
RSVP by 10 am on Monday, June 14th, 2010



Legislative Issues Affecting You and Your Business!

Renee Sinclair, U. S. Chamber of Commerce to speak to Chamber Membership

Now, more than ever before, the work of Congress is impacting business. From the economy to health care, climate change and transportation funding, decisions being made in the halls of Congress today will affect how business will be done tomorrow. Join us to learn more about the issues presently under consideration and how they will impact our nation's economic recovery.

Renee Radcliff Sinclair, IOM

Renee Radcliff Sinclair is Northwest Regional Director of Congressional and Public Affairs for the U.S. Chamber of Commerce. Renee is leading the organization's effort to expand and strengthen relationships with Chamber member businesses, associations, and chambers of commerce throughout the Northwest, including the states of Alaska, Idaho, Montana, Oregon, Washington and Wyoming.

Prior to joining the U.S. Chamber, Renee spent 14 years as a journalist, followed by four successful elections to the Washington State House of Representatives. While serving in the legislature, she garnered a number of prestigious awards and honors, including being named to the American Council of Young Political Leaders and as a fellow to the George Washington University Elliott School of International Affairs. While serving in the state legislature, Renee was president and CEO of the Everett Area Chamber of Commerce, Everett, Washington.

Info-mercial: Michael Fleiss, Fortress Financial Solutions

2009-10 Luncheon Costs
Chamber Members at the door \$18
Non Members and Invited Guests \$25
RSVP Luncheon Reservations
by 10 AM on Monday, June 14, 2010
425.432.0222 or
info@maplevalleychamber.org

Catering by Gloria's

Ribs & Chicken
Baked Beans
Potato Salad
Dessert



“THIS IS THE PLACE WHERE CHANGE HAPPENS”

BY KEVIN KALBERG, BOARD PRESIDENT

I never thought this year would go so fast. We were just rolling through the middle of the recession and there was really no light at the end of the tunnel. But rather than sit idly by and blame the current circumstances for our place in life, I set out to build people up and set a course for a positive, pro-active and uplifting year with the Chamber of Commerce.

One of the ways I planned on doing this was reading books that would help both in business and personally. I am not sure if my reading list helped me more or those who read along with me. As I said earlier, I wasn't much of a reader but this year I completed nine books that really helped with both my knowledge and my attitude. A couple of these books I felt were transformational. "The Noticer" by Andy Andrews was one of those books. I encourage everyone to keep reading and filling your heads with positive and life changing

ideas. Turn off your TV, put the newspaper down, and start to block out that negative information and instead, pick up a book. Many people say they don't have time for reading but I say you can't afford not to!

We have some good news to report this past year:

- The Chamber is in a new home and the business incubator is closer to housing three new businesses. A special thanks to Jim with Flynn Development for his generosity and hard work providing such a great space for our offices.
- The membership has stabilized and we are adding new members every month.
- We launched a new website and since I always encourage members to do anything to promote their businesses, I think you need to complete your business info on the website; if you need help contact Sue and she will point you in the right direction. You can't afford to have a great tool like this website and not use it to its fullest potential.

I have to send out some very special thank you's. First, my board of directors; what a great group of people to work with I am humbled to have had such a great team. This year was much easier with your support and your hard work. Many of you were new to the board and the ideas and energy that you brought to the table was critical. The returning board members provided invaluable history and experience to navigate these difficult economic times. This year the Membership Services and Ambassadors Committees took on a life of their own thanks to many, but they were possible because of the time and efforts of Karen Crowe and Doug Corbin.

Finally, a very special thank you to Sue and Susie who show every day that they are the glue of this organization. Sue, you are such a great asset to both the chamber and the community you have made my job this year much more successful than I could have imagined. Make no mistake about it, Sue and Susie do the heavy lifting in this chamber and we are so blessed to have such a great duo working for us!

It has been an honor and privilege to serve as your president this year. I am very excited about the coming year with a new board and Karen Crowe taking the reigns as president. I would like to issue a final challenge: get involved, meet new people, and get outside your comfort zone. This is the place where change happens. Give it a year doing new things and you will see a difference. Make no mistake about it, your success has more to do with you than anything else. I wish all of you health and success in the years to come!

Regards!

Kevin's Reading List:

Who Moved My Cheese by Spencer Johnson
48 Days To The Work You Love by Dan Miller
Guerilla Marketing by Conrad Levinson
The One Minute Manager by Ken Blanchard PhD & Spencer Johnson MD
Good to Great by Jim Collins
The Noticer by Andy Andrews
Fearless by Max Lucato
Start Where You Are by Chris Gardner
21 Irrefutable Laws of Leadership by John C. Maxwell
QBQ, Question Behind the Question by John Miller
The Travelers Gift by Andy Andrews
Tribes by Seth Godin

Joining the Board in July 2010

Bryan Kelley, Valley Automotive Electric
Kevin Patterson, Tahoma School District
Danny Shin, AFLAC

Appointed to a two-year vacancy:
Bill Woodcock, W Real Estate Services

Leaving the board after two full terms:
Shane Davies, Windermere Real Estate.
 Shane continues to serve as a delegate and chair to the East King County Chambers of Commerce Legislative Coalition



Join us for a 'Business After Hours' at
The Swinging Arm Restaurant & Tap House!
 30741 3rd Ave Suite 105 at Diamond Square in Black Diamond

WEDNESDAY, JUNE 30TH 5-7PM

No host (full service) bar;
 \$1 off all microbrews and \$10 bottle wines,
 Appetizers & a Drawing.

STUDENTS MAKE THE GRADE WITH SURVEY!



Students Audrey Dickerson, Hannah Oosterhout, Wiley Duerson, and Savannah Marstall with board members Shane Davies, Jim Flynn.

On behalf of the Chamber and the City of Maple Valley's Economic Development Committee, four students from the Advanced Placement Statistics Class at Tahoma High School conducted a survey of a random sampling of our members to determine whether the local business community would be willing to participate in a Buy Local program.

Not only was this a learning experience for the students from a classroom perspective, they also were able to get a glimpse of the realities of the business world.

The end product yielded important insights for the Chamber and the Economic Development Committee as we proceed with the Buy Local program. The students absolutely amazed us with the quality and detail of their work and their professional manner. We awarded their efforts with an "A+" grade.

Thank you to all who responded.

Be a Featured Chamber Business on our Home Page!
Only \$100 for 3 full months!

Your logo on our home page will be linked directly to your business!

Go to www.maplevalleychamber.org or
www.blackdiamondchamber.org to see our current

Featured Chamber Member Businesses.

(Space is limited to only 3 businesses each month)



WELCOME NEW MEMBERS!

Aqua Test, Inc.
Vallere and Matt Lee
 28620 Maple Valley RD SE
 Maple Valley, WA 98038
 (425) 432-9360 www.aquatestinc.com
Specializing in teaching you how to obtain a greater longevity in your septic system.

Covington Smiles
Daniel Lee, DDA
 17224 SE 272nd ST
 Covington, WA 98042-4212
 (253) 630-2483 www.convingtonsmiles.com
Inspiring wholeness with passion and quality care.

Donovan Brothers Commercial Construction
Darrell Donovan and Brian Ward
 1801 West Valley Hwy
 Auburn, WA 98001
 (253) 939-7777 www.dbros.com
Look to Donovan Brothers for your next development project and get the job done right.

Quality Aggregates, LLC
Brad Smith
 22501 SE Lake Francis RD
 Maple Valley, WA 98038
 (425) 432-0434 bradsmith@euconcorp.com



The Greater Maple Valley- Black Diamond
 Chamber of Commerce
 23745 225 Way SE, Suite 205
 Maple Valley, WA 98038

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Mark Your Calendars!

- June 16 Membership Luncheon
- June 30 Business After Hours at
The Swinging Arm
- July 23 Wacky & Wild Golf Challenge
- Aug 18 Membership Luncheon, TBA
- Sept 15 Membership Luncheon, KC Assessor
- Sept 18 Prime Time Business Expo
- Oct 1 President's Dinner & Auction
- Oct 20 Membership Luncheon, Speed Networking
- Nov 17 Membership Luncheon, Sunny Kobe Cook
- Dec 15 Membership Luncheon, Pastor Murray

For more information on these and other community events visit our website and click on the Calendar tab.

To request an event to be posted on the website, simply click on **Submit New Event**, complete the information form and click on the "Submit for approval" button. It is that easy!

To host a **Business After Hours** or special event celebration or to submit an article for the newsletter, call the Chamber office today!

We are driving business home to
www.maplevalleychamber.org &
www.blackdiamondchamber.org

City Council Meetings

City of Black Diamond
 First and Third Thursdays of every month,
 Public Comment
 7:00 pm, Black Diamond Council Chambers City Hall
www.ci.blackdiamond.wa.us

City of Maple Valley
 First and Third Mondays—study sessions, Public Comment
 Second and Fourth Mondays—regular sessions, Public Comment
 7:00 pm, Tahoma School District Board Room
www.maplevalleywa.gov

Advertise in the Chamber Gazette Newsletter and reach 250 Chamber Members!
Flyer Insert Advertisers must supply 275 copies for insertion by the 1st Friday of the month.
 Size of insert 8.5x11 can be double sided, light weight paper.
Cost for Chamber Members \$50; **Non-Members** \$100; **Non-Profit Groups** \$25